



First Quarter 2021 Results

May 5, 2021



Forward looking statements

These slides contain, and the officers and representatives of Warrior Met Coal, Inc. (the "Company") may from time to time make, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, included in these slides that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future are forward-looking statements, the impact of COVID-19 on its business and that of its customers, sales and production growth, ability to maintain cost structure, demand, the future direction of prices, expected capital expenditures, future effective income tax rates and payment of cash taxes, if any. The words "believe," "expect," "anticipate," "plan," "intend," "estimate," "project," "target," "foresee," "should," "would," "could," "potential," "outlook," "guidance" or other similar expressions are intended to identify forward-looking statements. However, the absence of these words does not mean that the statements are not forward-looking. These forward-looking statements represent management's good faith expectations, projections, guidance or beliefs concerning future events, and it is possible that the results described in these slides will not be achieved. These forward-looking statements are subject to risks, uncertainties and other factors, many of which are outside of the Company's control, that could cause actual results to differ materially from the results discussed in the forward-looking statements, including, without limitation, fluctuations or changes in the pricing or demand for the Company's coal (or met coal generally) by the global steel industry; the impact of COVID-19 on its business and that of its customers, including the risk of a decline in demand for the Company's met coal due to the impact of COVID-19 on steel manufacturers, the inability of the Company to effectively operate its mines and the resulting decrease in production, the inability of the Company to ship its products to customers in the case of a partial or complete shut-down of the Port of Mobile; federal and state tax legislation; changes in interpretation or assumptions and/or updated regulatory guidance regarding the Tax Cuts and Jobs Act of 2017; legislation and regulations relating to the Clean Air Act and other environmental initiatives; regulatory requirements associated with federal, state and local regulatory agencies, and such agencies' authority to order temporary or permanent closure of the Company's mines; operational, logistical, geological, permit, license, labor (including strikes and slowdowns) and weather-related factors, including equipment, permitting, site access, operational risks and new technologies related to mining; the timing and impact of planned longwall moves; the Company's obligations surrounding reclamation and mine closure; inaccuracies in the Company's estimates of its met coal reserves; the Company's ability to develop Blue Creek, any projections or estimates regarding Blue Creek, including the expected returns from this project, if any, and the ability of Blue Creek to enhance the Company's portfolio of assets, the Company's ability to develop or acquire met coal reserves in an economically feasible manner; significant cost increases and fluctuations, and delay in the delivery of raw materials, mining equipment and purchased components; competition and foreign currency fluctuations; fluctuations in the amount of cash the Company generates from operations, including cash necessary to pay any special or quarterly dividend; the Company's expectations regarding its future tax rate as well as its ability to effectively utilize its NOLs to reduce or eliminate its cash taxes; the Company's ability to comply with covenants in its amended and restated credit agreement or the indenture governing its senior secured notes; integration of businesses that the Company may acquire in the future; adequate liquidity and the cost, availability and access to capital and financial markets; failure to obtain or renew surety bonds on acceptable terms, which could affect the Company's ability to secure reclamation and coal lease obligations; costs associated with litigation, including claims not yet asserted; and other factors described in the Company's filings with the U.S. Securities and Exchange Commission ("SEC"), including its Form 10-K for the year ended December 31, 2020, Form 10-Q for the quarterly period ended March 31, 2021 and other reports filed from time to time with the SEC, which could cause the Company's actual results to differ materially from those contained in any forward-looking statement. The Company's filings with the SEC are available on its website at www.warriormetcoal.com and on the SEC's website at www.sec.gov.

Any forward-looking statement speaks only as of the date on which it is made, and, except as required by law, the Company does not undertake any obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. New factors emerge from time to time, and it is not possible for the Company to predict all such factors.

Non-GAAP Financial Measures

This presentation contains certain Non-GAAP financial measures that are used by the Company's management when evaluating results of operations and cash flows. Non-GAAP financial measures should not be construed as being more important than comparable GAAP measures. The definition of these Non-GAAP financial measures and detailed reconciliations of these Non-GAAP financial measures to comparable GAAP financial measures for the three months ended March 31, 2021 and 2020 can be found in the Appendix. In addition, detailed reconciliations of these Non-GAAP financial measures for certain other historical periods in this presentation can be found in earnings press releases located on our website at www.warriormetcoal.com within the Investors section.

COVID-19: Initiatives to Protect, Preserve, Recover

COVID-19 has had an unprecedented impact on our business, adversely affecting the economies and financial markets of many countries, including those of our customers, which are primarily located in Europe, South America and Asia. Warrior's response to this crisis has been focused on three key priorities:

Protecting the Health and Safety of our Employees

- Enhanced cleaning and sanitizing in high traffic areas
- Staggered shifts to allow for social distancing
- Strict screening process, including mandatory temperature checks
- Provided employees with masks, gloves, gaiters and other gear
- Eliminated business travel

Preserving Financial Liquidity

- Increased total liquidity through a \$40 million drawdown under our Amended and Restated Asset-Based Revolving Credit Facility ("ABL Facility")
- Delayed the budgeted \$25.0 million development of Blue Creek
- Temporarily suspended our Stock Repurchase Program

Defining our Recovery Path

- Remaining focused on managing cost and preserving cash and liquidity, while carefully reinvesting in the business
- Preparing for a slow and choppy recovery due to the effect of our negotiations with the UMWA, the COVID-19 pandemic and China import ban on Australian met coals
- Continuing to work with our customers and seek sales opportunities in all geographic areas

*See "Non-GAAP Financial Measures".

First Quarter 2021 Achievements

- 1 Achieved sales volume of 2.0 million short tons ("St") and our second lowest quarterly cash cost of sales (free-on-board port)* per St of \$78.64 since going public 
- 2 Continued to successfully implement social distancing procedures under the guidelines issued by the Centers for Disease Control and Prevention related to COVID-19 while continuing to operate our mines near capacity 
- 3 Achieved production volume of 2.2 million St 
- 4 Delivered positive free cash flow* of \$23.4 million in a low price environment while continuing to invest \$21.8 million in property, plant and equipment and mine development 
- 5 Maintained strong balance sheet with total liquidity of \$272.0 million, consisting of cash and cash equivalents of \$221.9 million and \$50.1 million available under our ABL Facility 
- 6 Declared regular quarterly cash dividend of \$0.05 per share 

*See "Non-GAAP Financial Measures".
1 short ton ("St") is equivalent to 0.907185 metric tons.

Key Metrics for Q1 2021 vs. Q1 2020

Q1 2021		Q1 2020		% Change
Tons produced (in 000s St)	2,172	Tons produced (in 000s St)	2,099	3%
Tons sold (in 000s St)	1,952	Tons sold (in 000s St)	1,814	8%
Gross price realization ⁽¹⁾	95%	Gross price realization ⁽¹⁾	89%	6%
Average net selling price (per St)	\$106.04	Average net selling price (per St)	\$122.02	(13%)
Revenue (in millions)	\$213.8	Revenue (in millions)	\$226.7	(6%)
Net loss (in millions)	(\$21.4)	Net income (in millions)	\$21.5	(200%)
Cash cost of sales (per St)*	\$78.64	Cash cost of sales (per St)*	\$83.07	(5%)
Adjusted EBITDA* (in millions)	\$47.1	Adjusted EBITDA* (in millions)	\$62.0	(24%)
Free cash flow* (in millions)	\$23.4	Free cash flow* (in millions)	(\$5.4)	533%
Adjusted net income* (in millions)	\$3.9	Adj. net income* (in millions)	\$20.0	(81%)
Diluted EPS/Adjusted Diluted EPS*	(\$0.42) / \$0.08	Diluted EPS/Adjusted Diluted EPS*	\$0.42 / \$0.39	(200%) / (79%)

*See "Non-GAAP Financial Measures".

1 short ton is equivalent to 0.907185 metric tons.

⁽¹⁾ For the three months ended March 31, 2021 and 2020, our gross price realization represents a volume weighted-average calculation of our daily realized price per ton based on gross sales, which excludes demurrage and other charges, as a percentage of the Platts Premium LV FOB Australia Index price.

Leverage and Liquidity Analysis

Financial Metrics (\$MM except ratios)

Leverage (for the trailing twelve months ended March 31, 2021)

Adjusted EBITDA*	\$93.4
Consolidated Net Debt* ⁽¹⁾	\$222.5
Net Leverage Ratio ⁽²⁾	2.38x

Liquidity (as of March 31, 2021)

Cash and Cash Equivalents	\$221.9
Asset-Based Revolving Credit Agreement Availability ⁽³⁾	\$50.1
Total Liquidity	\$272.0

*See "Non-GAAP Financial Measures".

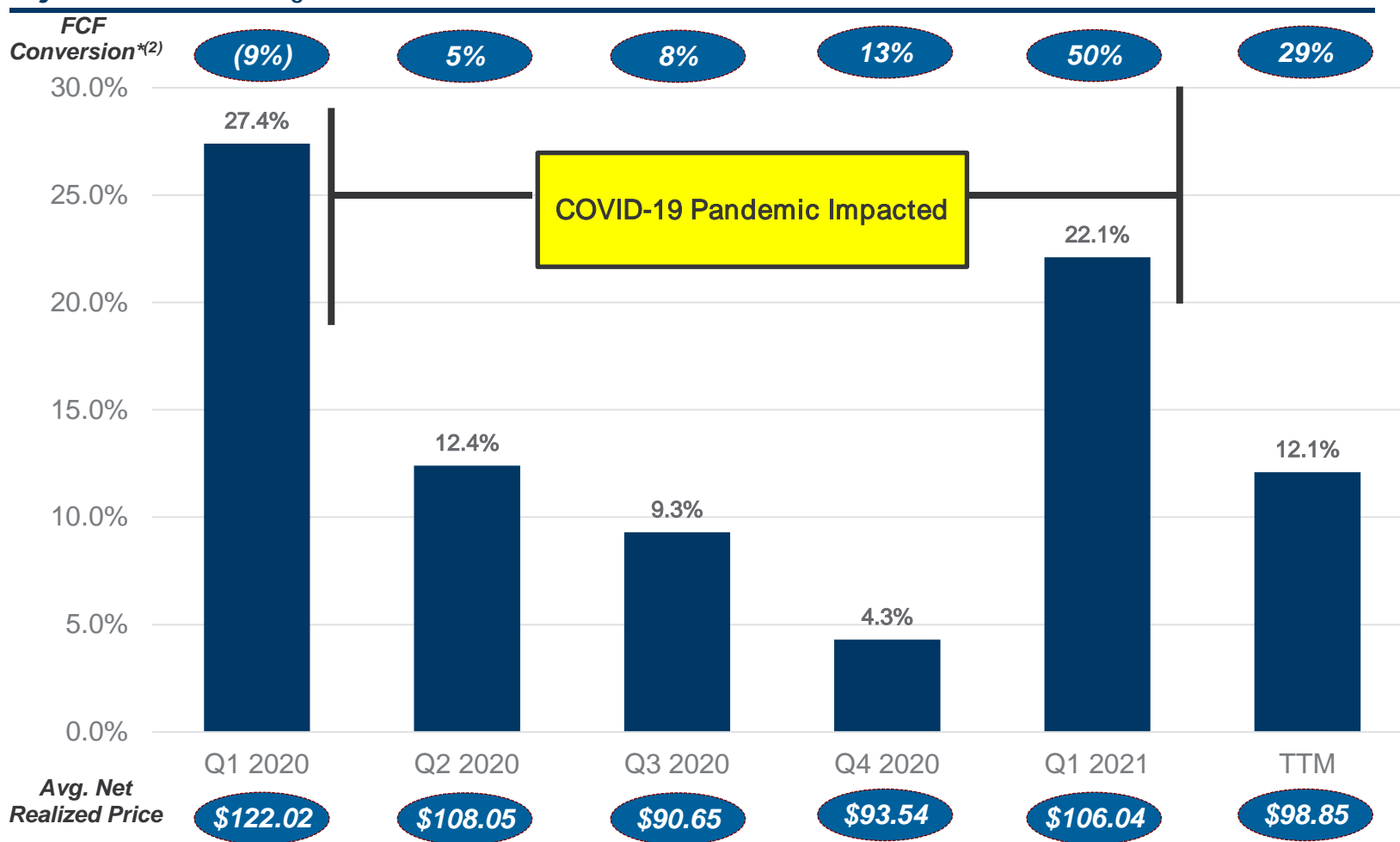
(1) Calculated as of March 31, 2021, and represents total long-term debt of \$380.1 million, plus capital lease obligations of \$64.3 million, less cash and cash equivalents of \$221.9 million.

(2) Represents consolidated net debt of \$222.5 million divided by Adjusted EBITDA of \$93.4 million.

(3) Net of \$40.0 million in borrowings and outstanding letters of credit of \$9.4 million.

Generated Significant Free Cash Flow* on Strong Conversion of Adjusted EBITDA* Margins⁽¹⁾

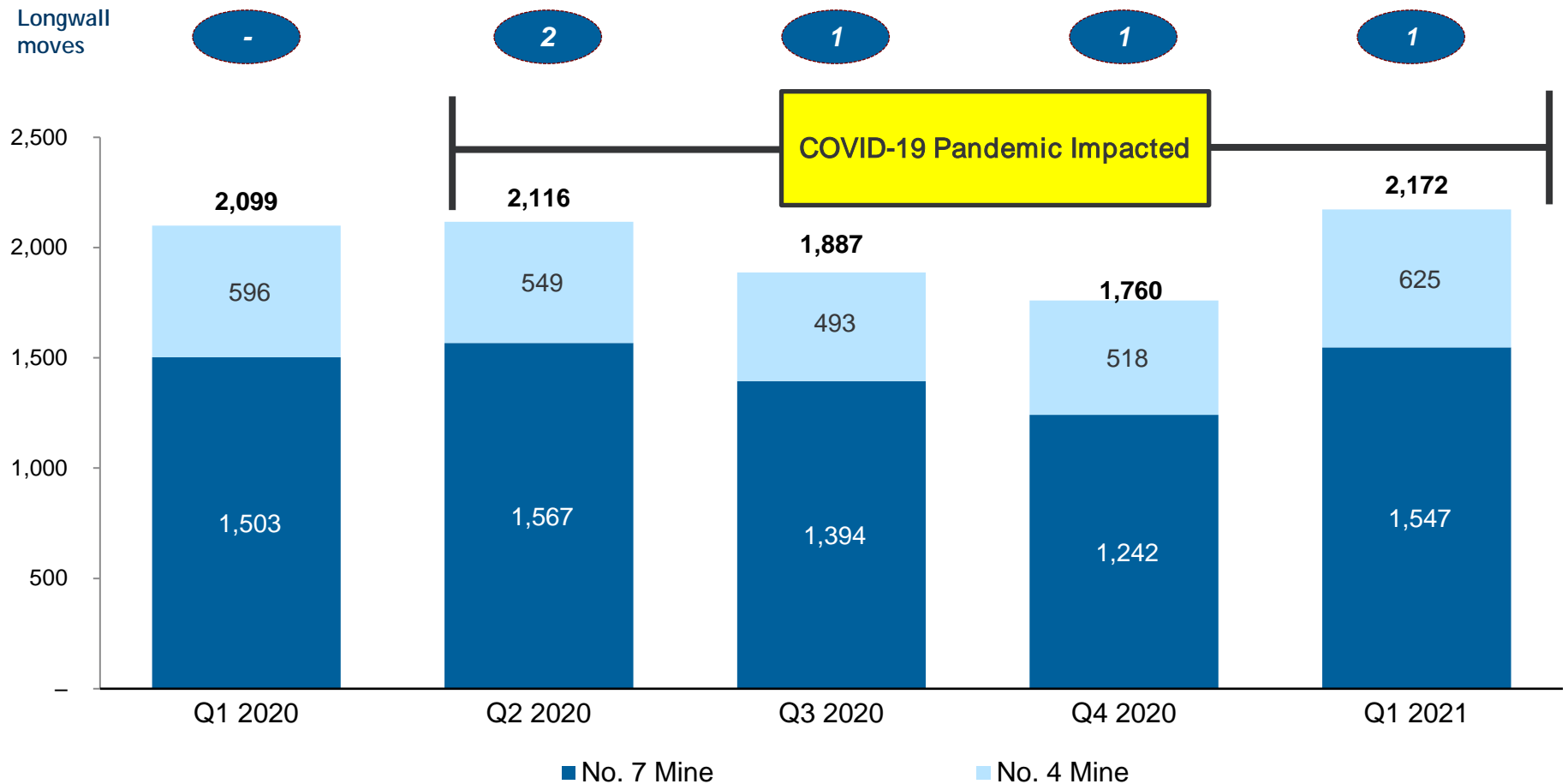
Adjusted EBITDA* Margin ⁽¹⁾



*See "Non-GAAP Financial Measures".
 (1) Adj. EBITDA* margin is defined as Adjusted EBITDA* divided by total revenue
 (2) Free cash flow conversion* defined as free cash flow* divided by Adjusted EBITDA*

Production Overview

Tons Produced (thousand short tons)



1 short ton is equivalent to 0.907185 metric tons.

Appendix

Appendix

	For the three months ended March 31, 2021 (Unaudited)		For the three months ended March 31, 2020 (Unaudited)	
	Short Tons	Metric Tons	Short Tons	Metric Tons
Tons sold (in 000s)	1,952	1,771	1,814	1,646
Tons produced (in 000s)	2,172	1,970	2,099	1,904
Gross price realization ⁽¹⁾	95%	95%	89%	89%
Average net selling price per ton	\$106.04	\$116.88	\$122.02	\$134.47
Cash cost of sales (free-on-board port) per ton*	\$78.64	\$86.67	\$83.07	\$91.55

*See "Non-GAAP Financial Measures".

1 short ton is equivalent to 0.907185 metric tons.

⁽¹⁾ For the three months ended March 31, 2021 and 2020, our gross price realization represents a volume weighted-average calculation of our daily realized price per ton based on gross sales, which excludes demurrage and other charges, as a percentage of the Platts Premium LV FOB Australia Index price.

Appendix

Non-GAAP Financial Measures

Reconciliation of Adjusted EBITDA to Amounts Reported Under U.S. GAAP

(in thousands)	For the three months ended March 31, (Unaudited)	
	2021	2020
Net (loss) income	\$ (21,355)	\$ 21,545
Interest expense, net	8,693	7,533
Income tax expense	23,632	3,241
Depreciation and depletion	32,903	28,692
Asset retirement obligation accretion	805	733
Stock compensation expense	1,696	1,733
Other non-cash accretion	361	353
Other (income) expenses	402	(1,804)
Adjusted EBITDA	\$ 47,137	\$ 62,026
Total revenues	\$ 213,764	\$ 226,720
Adjusted EBITDA margin⁽¹⁾	22.1%	27.4%

⁽¹⁾ Adjusted EBITDA margin is defined as Adjusted EBITDA divided by total revenues

Appendix

Non-GAAP Financial Measures

Reconciliation of Free Cash Flow to Amounts Reported Under U.S. GAAP

(in thousands)	For the three months ended March 31, (Unaudited)	
	2021	2020
Net cash provided by operating activities	\$ 45,222	\$ 21,022
Purchases of property, plant and equipment and mine development costs	(21,812)	(26,452)
Free cash flow	<u>\$ 23,410</u>	<u>\$ (5,430)</u>
Adjusted EBITDA	\$ 47,137	\$ 62,026
Free cash flow conversion ⁽¹⁾	49.7%	-8.8%

⁽¹⁾ Free cash flow conversion defined as free cash flow divided by Adjusted EBITDA.

Appendix

Non-GAAP Financial Measures

Reconciliation of Adjusted Net (Loss) Income to Amounts Reported Under U.S. GAAP

	For the three months ended	
	March 31, (Unaudited)	
(in thousands)	2021	2020
Net (loss) income	\$ (21,355)	\$ 21,545
Alabama state income tax valuation allowance	24,965	-
Other (income) expenses, net of tax	284	(1,568)
Adjusted net income	\$ 3,894	\$ 19,977
Weighted average number of basic shares outstanding	51,274	51,106
Weighted average number of diluted shares outstanding	51,471	51,273
Adjusted diluted net income per share:	\$0.08	\$0.39

Appendix

Non-GAAP Financial Measures

Reconciliation of Cash Cost of Sales (Free-On-Board Port) to Cost of Sales Reported Under U.S. GAAP

	For the three months ended March 31, (Unaudited)	
	2021	2020
(in thousands)		
Cost of sales	\$ 154,350	\$ 151,514
Asset retirement obligation accretion	(432)	(369)
Stock compensation expense	(422)	(449)
Cash cost of sales (free-on-board port)	<u>\$ 153,496</u>	<u>\$ 150,696</u>