



WARRIOR

MET COAL

First Quarter 2020 Results
April 29, 2020



Forward looking statements

These slides contain, and the officers and representatives of Warrior Met Coal, Inc. (the “Company”) may from time to time make, forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements, other than statements of historical facts, included in these slides that address activities, events or developments that the Company expects, believes or anticipates will or may occur in the future are forward-looking statements, including statements regarding 2020 guidance, the impact of COVID-19 on its business and that of its customers, sales and production growth, ability to maintain cost structure, demand, the future direction of prices, expected capital expenditures, future effective income tax rates and payment of cash taxes, if any. The words “believe,” “expect,” “anticipate,” “plan,” “intend,” “estimate,” “project,” “target,” “foresee,” “should,” “would,” “could,” “potential,” “outlook,” “guidance” or other similar expressions are intended to identify forward-looking statements. However, the absence of these words does not mean that the statements are not forward-looking. These forward-looking statements represent management’s good faith expectations, projections, guidance or beliefs concerning future events, and it is possible that the results described in these slides will not be achieved. These forward-looking statements are subject to risks, uncertainties and other factors, many of which are outside of the Company’s control, that could cause actual results to differ materially from the results discussed in the forward-looking statements, including, without limitation, fluctuations or changes in the pricing or demand for the Company’s coal (or met coal generally) by the global steel industry; the impact of COVID-19 on its business and that of its customers, including the risk of a decline in demand for the Company’s met coal due to the impact of COVID-19 on steel manufacturers, the inability of the Company to effectively operate its mines and the resulting decrease in production, the inability of the Company to ship its products to customers in the case of a partial or complete shut-down of the Port of Mobile; federal and state tax legislation; changes in interpretation or assumptions and/or updated regulatory guidance regarding the Tax Cuts and Jobs Act of 2017; legislation and regulations relating to the Clean Air Act and other environmental initiatives; regulatory requirements associated with federal, state and local regulatory agencies, and such agencies’ authority to order temporary or permanent closure of the Company’s mines; operational, logistical, geological, permit, license, labor and weather-related factors, including equipment, permitting, site access, operational risks and new technologies related to mining; the timing and impact of planned longwall moves; the Company’s obligations surrounding reclamation and mine closure; inaccuracies in the Company’s estimates of its met coal reserves; the Company’s ability to develop Blue Creek, any projections or estimates regarding Blue Creek, including the expected returns from this project, if any, and the ability of Blue Creek to enhance the Company’s portfolio of assets, the Company’s ability to develop or acquire met coal reserves in an economically feasible manner; significant cost increases and fluctuations, and delay in the delivery of raw materials, mining equipment and purchased components; competition and foreign currency fluctuations; fluctuations in the amount of cash the Company generates from operations, including cash necessary to pay any special or quarterly dividend; the Company’s expectations regarding its future tax rate as well as its ability to effectively utilize its NOLs to reduce or eliminate its cash taxes; the Company’s ability to comply with covenants in its amended and restated credit agreement or the indenture governing its senior secured notes; integration of businesses that the Company may acquire in the future; adequate liquidity and the cost, availability and access to capital and financial markets; failure to obtain or renew surety bonds on acceptable terms, which could affect the Company’s ability to secure reclamation and coal lease obligations; costs associated with litigation, including claims not yet asserted; and other factors described in the Company’s filings with the U.S. Securities and Exchange Commission (“SEC”), including its Form 10-K for the year ended December 31, 2019 and Form 10-Q for the quarterly period ended March 31, 2020 and other reports filed from time to time with the SEC, which could cause the Company’s actual results to differ materially from those contained in any forward-looking statement. The Company’s filings with the SEC are available on its website at www.warriormetcoal.com and on the SEC’s website at www.sec.gov.

Any forward-looking statement speaks only as of the date on which it is made, and, except as required by law, the Company does not undertake any obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. New factors emerge from time to time, and it is not possible for the Company to predict all such factors.

Non-GAAP Financial Measures

This presentation contains certain Non-GAAP financial measures that are used by the Company’s management when evaluating results of operations and cash flows. Non-GAAP financial measures should not be construed as being more important than comparable GAAP measures. The definition of these Non-GAAP financial measures and detailed reconciliations of these Non-GAAP financial measures to comparable GAAP financial measures for the three months ended March 31, 2020 and 2019 can be found in the Appendix. In addition, detailed reconciliations of these Non-GAAP financial measures for certain other historical periods in this presentation can be found in earnings press releases located on our website at www.warriormetcoal.com within the Investors section.

First Quarter 2020 Achievements

- 1 Achieved sales volume of 1.8 million short tons (“St”) and second lowest quarterly cash cost of sales (free on board port) per St of \$83.07 ✓
- 2 Achieved production volume of 2.1 million St ✓
- 3 Delivered production and sales volume results in-line with fourth quarter earnings call guidance ✓
- 4 Successfully implemented social distancing procedures under the guidelines issued by the Centers for Disease Control and Prevention related to COVID-19 while continuing to operate our mines ✓
- 5 Borrowed \$70.0 million under the ABL Facility in a partial draw of the ABL Facility as a precautionary measure and in order to increase the Company’s liquidity in a response to the uncertainty resulting from the COVID-19 pandemic ✓
- 6 Declared regular quarterly cash dividend of \$0.05 per share ✓

*See “Non-GAAP Financial Measures”.
1 short ton (“St”) is equivalent to 0.907185 metric tons.

Key Metrics for Q1 2020 vs. Q1 2019

| Q1 2020 | | Q1 2019 | | % Change |
|--|-----------------|--|-----------------|---------------|
| Tons produced (in 000s St) | 2,099 | Tons produced (in 000s St) | 2,298 | (9%) |
| Tons sold (in 000s St) | 1,814 | Tons sold (in 000s St) | 2,096 | (13%) |
| Gross price realization ⁽¹⁾ | 89% | Gross price realization ⁽¹⁾ | 98% | (9%) |
| Average net selling price (per St) | \$122.02 | Average net selling price (per St) | \$176.37 | (31%) |
| Revenue (in millions) | \$226.7 | Revenue (in millions) | \$378.3 | (40%) |
| Net income (in millions) | \$21.5 | Net income (in millions) | \$110.4 | (81%) |
| Cash cost of sales (per St)* | \$83.07 | Cash cost of sales (per St)* | \$86.80 | 4% |
| Adjusted EBITDA* (in millions) | \$61.7 | Adjusted EBITDA* (in millions) | \$181.0 | (66%) |
| Free Cash Flow* (in millions) | (\$5.4) | Free Cash Flow* (in millions) | \$96.4 | (106%) |
| Adjusted Net income* (in millions) | \$20.0 | Adj. Net income* (in millions) | \$118.2 | (83%) |
| Diluted EPS/Adjusted Diluted EPS* | \$0.42 / \$0.39 | Diluted EPS/Adjusted Diluted EPS* | \$2.14 / \$2.30 | (80%) / (83%) |

*See "Non-GAAP Financial Measures".

1 short ton is equivalent to 0.907185 metric tons.

⁽¹⁾ For the three months ended March 31, 2020 and 2019, our gross price realization represents a volume weighted-average calculation of our daily realized price per ton based on gross sales, which excludes demurrage and other charges, as a percentage of the Platts Premium LV FOB Australia Index price.

Leverage and Liquidity Analysis

Financial Metrics (\$MM except ratios)

Leverage (for the trailing twelve months ended March 31, 2020)

| | |
|---------------------------------------|--------------|
| Adjusted EBITDA* | \$359.3 |
| Consolidated Net Debt* ⁽¹⁾ | \$186.8 |
| Net Leverage Ratio* | 0.52x |

Liquidity (as of March 31, 2020)

| | |
|--|----------------|
| Cash and Cash Equivalents | \$256.7 |
| Asset-Based Revolving Credit Agreement Availability ⁽²⁾ | \$46.1 |
| Total Liquidity | \$302.8 |

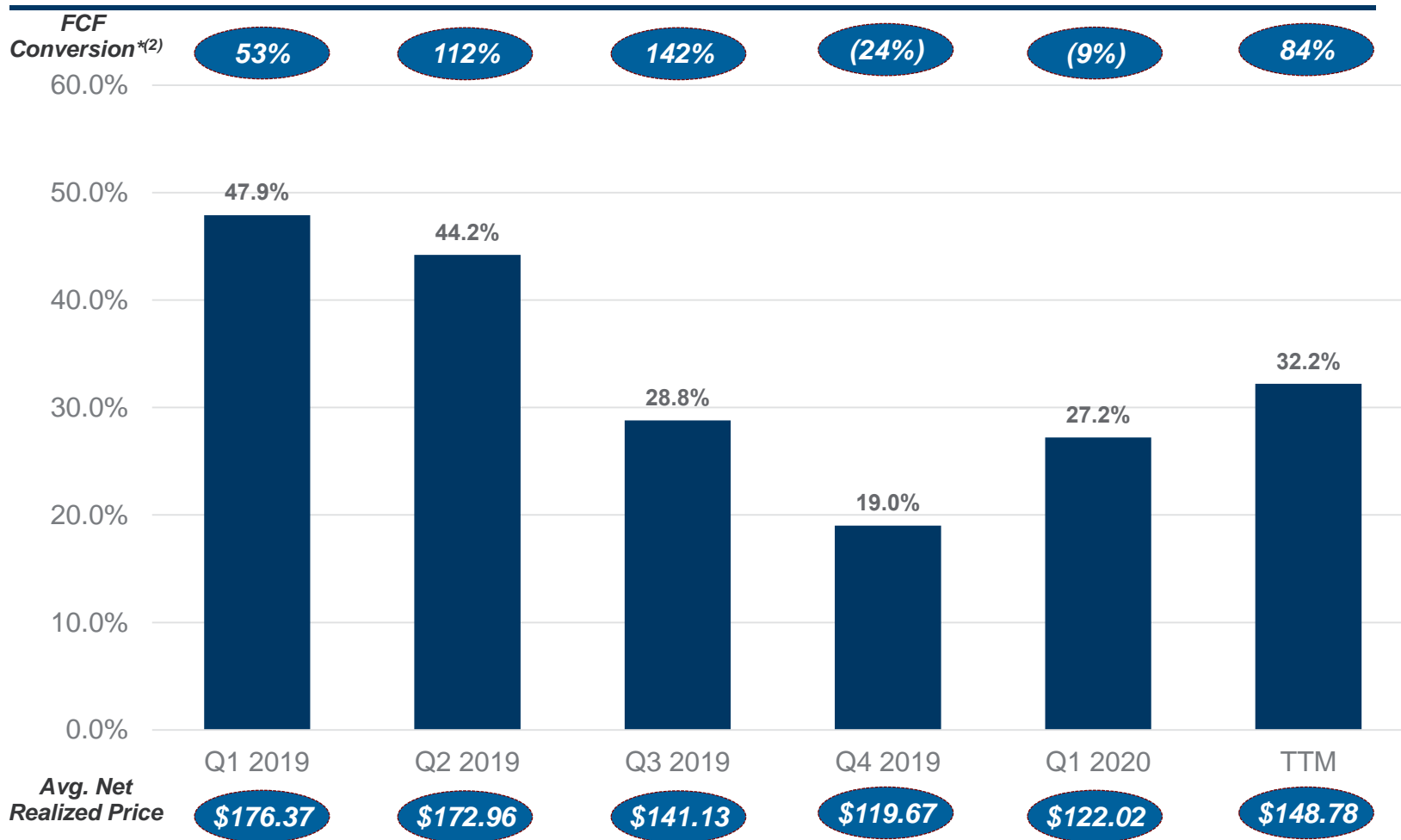
*See "Non-GAAP Financial Measures".

(1) Calculated as of March 31, 2020, and represents total long-term debt of \$409.4 million, plus capital lease obligations of \$34.1 million, less cash and cash equivalents of \$256.7 million.

(2) Net of \$70.0 million in borrowings and outstanding letters of credit of \$8.9 million.

Generated Significant Free Cash Flow* on Strong Conversion of Adjusted EBITDA* Margins⁽¹⁾

Adjusted EBITDA* Margin ⁽¹⁾



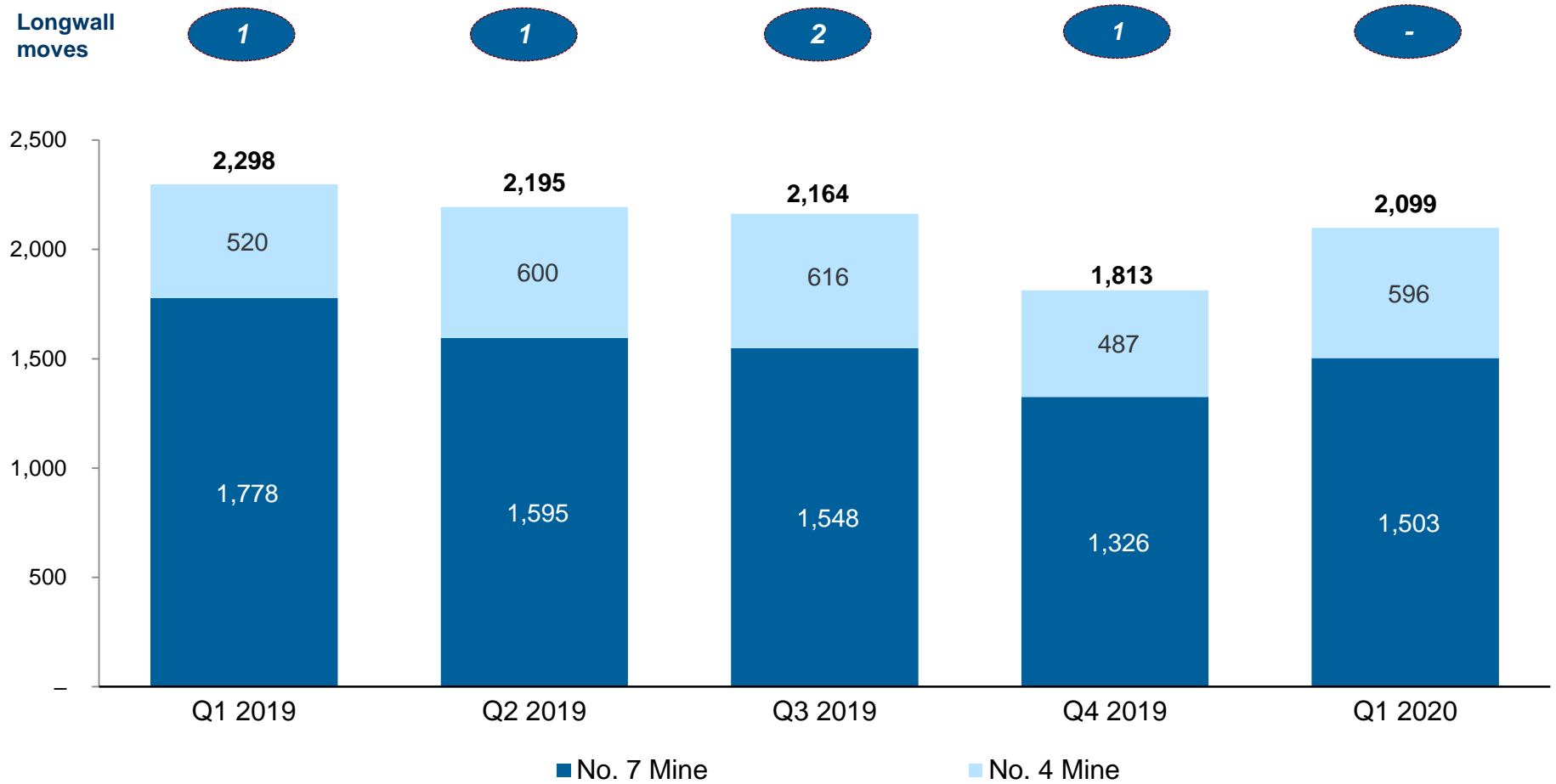
*See "Non-GAAP Financial Measures".

(1) Adj. EBITDA* margin is defined as Adjusted EBITDA* divided by total revenue

(2) Free cash flow conversion* defined as free cash flow* divided by Adjusted EBITDA*

Production Overview

Tons Produced (thousand st)



1 short ton is equivalent to 0.907185 metric tons.

Appendix

Appendix

| | For the three months ended March 31, 2020 (Unaudited) | | For the three months ended March 31, 2019 (Unaudited) | |
|--|--|-------------|--|-------------|
| | Short Tons | Metric Tons | Short Tons | Metric Tons |
| Tons sold (in 000s) | 1,814 | 1,646 | 2,096 | 1,901 |
| Tons produced (in 000s) | 2,099 | 1,904 | 2,298 | 2,084 |
| Gross price realization ⁽¹⁾ | 89% | 89% | 98% | 98% |
| Average net selling price per ton | \$122.02 | \$134.47 | \$176.37 | \$194.47 |
| Cash cost of sales (free-on-board port)* per ton | \$83.07 | \$91.55 | \$86.80 | \$95.71 |

*See "Non-GAAP Financial Measures".

1 short ton is equivalent to 0.907185 metric tons.

⁽¹⁾ For the three months ended March 31, 2020 and 2019, our gross price realization represents a volume weighted-average calculation of our daily realized price per ton based on gross sales, which excludes demurrage and other charges, as a percentage of the Platts Premium LV FOB Australia Index price.

Appendix

Non-GAAP Financial Measures

| (in thousands) | For the three months ended March 31, | |
|---|--------------------------------------|-------------------|
| | 2020 | 2019 |
| Net income | \$ 21,545 | \$ 110,447 |
| Interest expense, net | 7,533 | 8,592 |
| Income tax expense | 3,241 | 27,984 |
| Depreciation and depletion | 28,692 | 22,233 |
| Asset retirement obligation accretion | 733 | 812 |
| Stock compensation expense | 1,733 | 1,194 |
| Loss on early extinguishment of debt | — | 9,756 |
| Other income | (1,822) | — |
| Adjusted EBITDA | \$ 61,655 | \$ 181,018 |
| Total revenues | \$ 226,720 | \$ 378,290 |
| Adjusted EBITDA margin⁽¹⁾ | 27.2% | 47.9% |

⁽¹⁾ Adjusted EBITDA margin is defined as Adjusted EBITDA divided by total revenues

Appendix

Non-GAAP Financial Measures

Reconciliation of Free Cash Flow to Amounts Reported Under U.S. GAAP

| (in thousands) | For the three months ended March 31, | |
|---|---|------------------|
| | 2020 | 2019 |
| Net cash provided by operating activities | \$ 21,022 | \$ 126,408 |
| Purchases of property, plant and equipment and mine development costs | (26,452) | (29,973) |
| Free cash flow | \$ (5,430) | \$ 96,435 |
| Adjusted EBITDA | \$ 61,655 | \$ 181,018 |
| Free cash flow conversion ⁽¹⁾ | -8.8% | 53.3% |

⁽¹⁾ Free cash flow conversion defined as free cash flow divided by Adjusted EBITDA.

Appendix

Non-GAAP Financial Measures

Reconciliation of Adjusted Net Income to Amounts Reported Under U.

| (in thousands) | For the three months ended March 31, | |
|---|---|-------------------|
| | 2020 | 2019 |
| Net income | \$ 21,545 | \$ 110,447 |
| Loss on early extinguishment of debt, net of tax | — | 7,784 |
| Other income, net of tax | (1,581) | — |
| Adjusted net income | \$ 19,964 | \$ 118,231 |
| Weighted average number of basic shares outstanding | 51,106 | 51,511 |
| Weighted average number of diluted shares outstanding | 51,273 | 51,630 |
| Adjusted basic and diluted net income per share: | \$0.39 | \$2.30 |

Appendix

Non-GAAP Financial Measures

Reconciliation of Cash Cost of Sales (Free-On-Board Port) to Cost of Sales Reported Under U.S. GAAP

| | For the three months ended March 31, | |
|---|--------------------------------------|-------------------|
| | 2020 | 2019 |
| (in thousands) | | |
| Cost of sales | \$ 151,514 | \$ 182,628 |
| Asset retirement obligation | (369) | (373) |
| Stock compensation expense | (449) | (319) |
| Cash cost of sales (free-on-board port) | <u>\$150,696</u> | <u>\$ 181,936</u> |